# Full Year Results 2024/25

21 May 2025

WONDERFUL ON TAP



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# LIV GARFIELD

**Chief Executive** 



## 2024/25 HIGHLIGHTS

Earned £150m ODI reward

> Met or exceeded target on 83% of performance measures

4\* EPA status for five consecutive years, and confident of a sixth

> average storm overflow spills in the sector

#### Outstanding Business Plan, securing £15bn totex

Lowest

# **HELEN MILES**

**Chief Financial Officer** 



# **2024/25 FINANCIAL HIGHLIGHTS**

Delivered a record £1.7bn of capital investment this year

> AMP7 closing RCV of £13.7bn

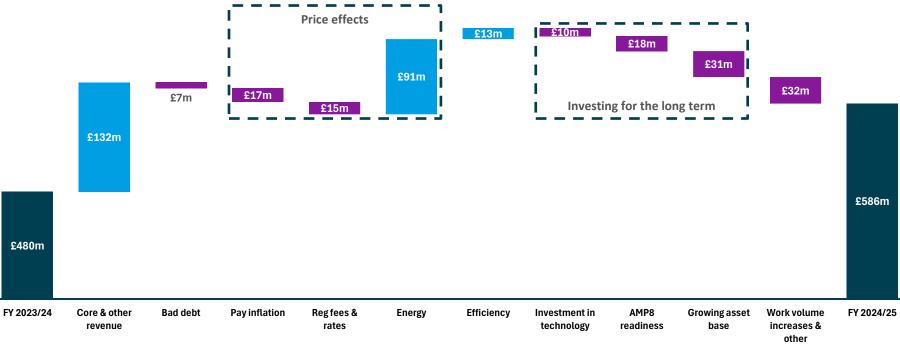
Adjusted EPS growth of 41%

> 9.7% real Return on **Regulated Equity** for the year

121.71p proposed full year dividend, in line with policy

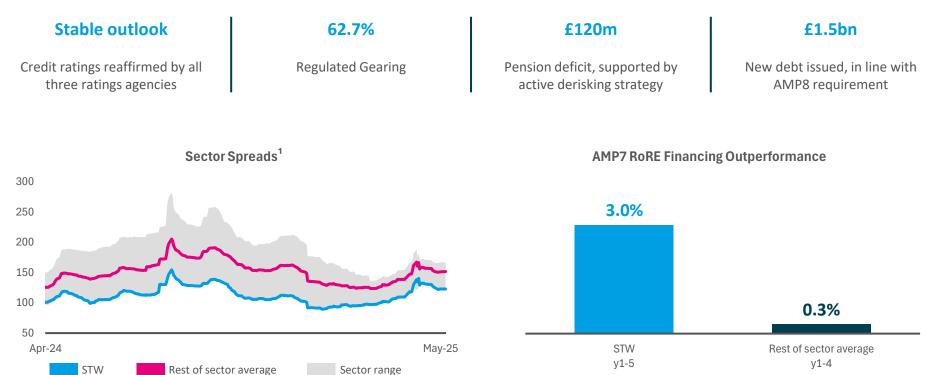
## **REGULATED WATER AND WASTEWATER PBIT**

Investing for future benefits while delivering 22% increase in regulated PBIT



## **FINANCING**

£678m financing outperformance delivered across AMP7



## **RETURN ON REGULATED EQUITY**

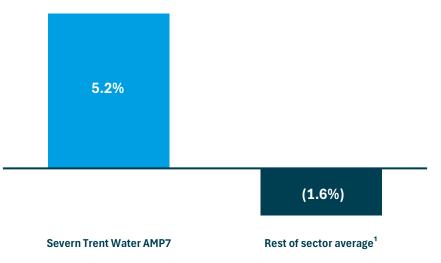
#### 9.7% actual real RoRE in FY25

9.1% AMP7 cumulative RoRE

£434m **ODI reward across AMP7**  9 consecutive years of financing outperformance

Totex managed to around 1% of RoRE

#### Real out/(under) performance on RoRE



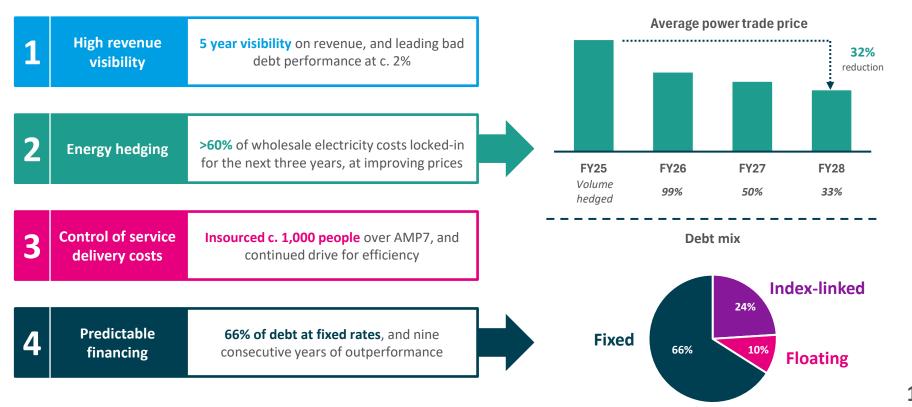


**Electricity price index vs CPIH allowance** 

<sup>1</sup> WaSCs excluding Severn Trent and Hafren Dyfrdwy, across the first four years of AMP7.

## **EARNINGS OUTLOOK**

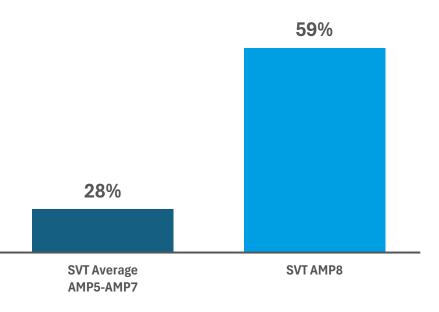
### Outlook of doubling adjusted EPS by 2028



## **UNPRECEDENTED RCV GROWTH**

### Long-term scale growth driving additional value

#### Nominal RCV growth per AMP



Nominal RCV of £21.7bn in 2030



Return on RCV driving revenue growth

- RCV increases over time by compounding inflation
- More than trebling absolute return on RCV over ten years
- Over 50% of AMP8 revenue linked to the RCV

## **TECHNICAL GUIDANCE**

	New York	Contraction and	FY25	FY26	
	b b f	Turnover	£2.25bn	Around £2.6bn	/
Regulated Water and Wastewater	Operating costs & IRE	£1.2bn	Up to 12% higher		
	Reg Wa	ODI outperformance	£68m	At least £25m	
	dn	Net finance costs	£244m	20 - 25% higher	
	Group	Capital investment	£1.7bn	£1.7bn - £1.9bn	
			Outlook		
			Adjusted EPS doubling between	n FY25 and FY28	
			*		
		Se	ee appendix (slide 22) for de	tails	1

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# LIV GARFIELD

**Chief Executive** 

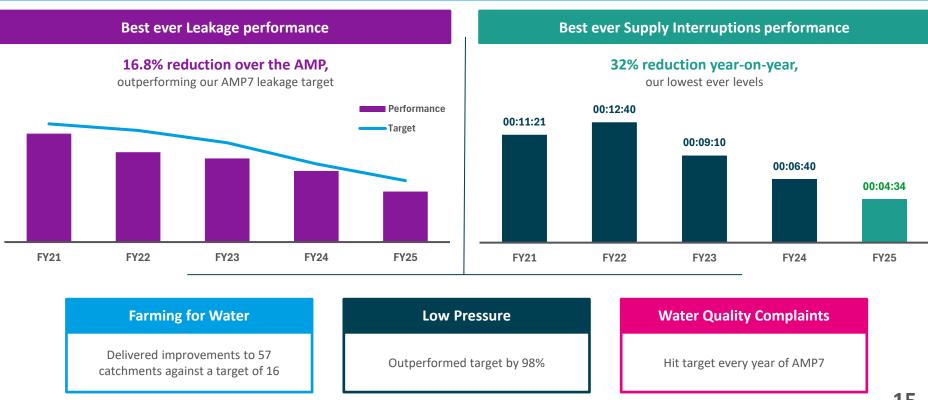


## A RECORD YEAR

Leading operational performance	Sector-leading operational performance delivering £150m of ODI rewards this year	
Driving efficient growth	£1.7bn capital investment delivered this year, in line with average AMP8 requirement	
	A Martin Constant	
Environmental leadership	Frontier spills performance, and confident of an unprecedented sixth consecutive year of EPA 4* status	
Performance culture	Record engagement scores, and one of the top places to work in the UK	
Ambitious AMP8 programme	Growing by a further 59% whilst delivering benefits for all stakeholders	

## **PERFORMING IN WATER**

#### **Record year in Water positions us well for AMP8**



## **CONTINUED STRENGTH IN WASTEWATER**

Strong performance on key measures and investing for further improvement



## Best ever performance on key measures

Blockages 40% reduction over AMP7 Internal Sewer Flooding

20% year-on-year improvement



## Beating our end of AMP targets

Collaborative Flood Resilience 20% outperformance

Water Framework Directive **32% outperformance** 



### Investing to improve pollutions

Investing **£400m** in next two years Improving **400** sewage pumping stations

#### **Best ever Internal Sewer Flooding performance**



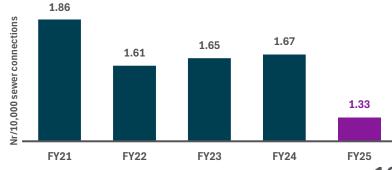
Insourced c. 400 into our waste networks team



Fast responses help prevent external floods becoming internal



'Right first time' approach and innovation in blockages



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## **DRIVING EFFICIENT GROWTH**

Record capital investment of £1.7bn positioning us well for £6.4bn AMP8 enhancement spend

Getting ahead on our AMP8 programme...

Over £450m accelerated expenditure

**£4.1bn** of AMP8 investment programme underway

Already stepped-up capital run rate to deliver AMP8



...and confident we can deliver it efficiently

Diversified our supply chain to **over 150 suppliers** 

De-risking programme with expanded **advanced procurement** strategy

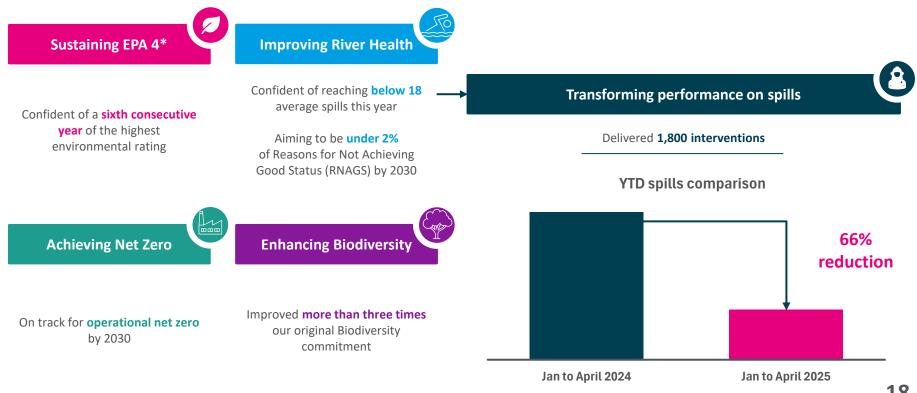
#### Majority of AMP8 schemes involve smaller and repeatable solutions, allowing **full leverage of plug and play programme**



Storm tanks in Braunston, Northamptonshire

## **ENVIRONMENTAL LEADERSHIP**

#### **Progress made on environmental priorities**



## **COMMUNITIES, CUSTOMERS AND COLLEAGUES**

Supporting our region and maintaining a culture that delivers operational success

Our communities	Our customers	Our colleagues
Supported over <b>7,000</b> people with employment-related experience and training Donated <b>£11.6m</b> to around 900 local organisations in AMP7 10-year Social Impact Strategy generating <b>£7m</b> of social value to date	Supported around <b>300,000</b> customers with their bills this year Trustpilot score of <b>4.8/5</b> , 92% of reviews are 5 star £3m outperformance on the MeX's, £18m across AMP7	Engagement scores in <b>top 2% of utilities</b> <b>20%</b> of workforce promoted or moved to broader roles in the past 2 years <b>29th</b> in Glassdoor's <b>best places to work in UK</b>

## AMP8 2025 – 2030

## Outstanding plan that delivers for all our stakeholders

1 Investment	<b>£15bn</b> totex allowance, our largest ever programme	
2 Growth	<b>59%</b> nominal RCV growth, one of the highest in the sector	
3 Performance	Guiding to <b>£300m</b> in operational outperformance, including up to £50m in PCDs	
4 Environment	Proven track record on environmental performance, V delivering Net Zero and halving spills by 2030	
5 Returns	<b>Doubling adjusted earnings per share</b> between 2025 and 2028	A Star

# APPENDIX

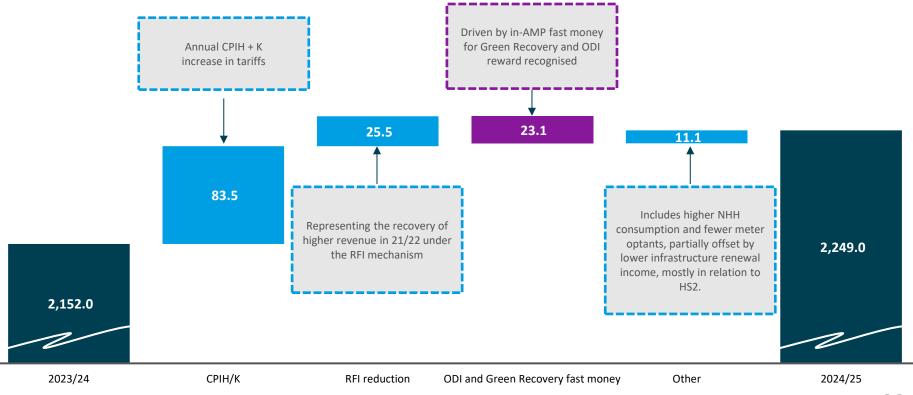
## **TECHNICAL GUIDANCE 2025/26**

Regulated Water and V	Vastewater	FY25	Year-on-year
Turnover	Around £2.6 billion including HS2 related income.	£2.2bn	
Operating costs & IRE	Up to 12% higher year-on-year including continued investment in operational performance and increases in national insurance and pay.	£1.2bn	<b>A</b>
ODIs	At least £25 million of ODI reward with growth expected later in AMP8. <sup>1</sup>	£68m	▼
Business Services			
EBITDA	15% - 25% increase year-on-year driven by higher property profits and strong generation performance in Green Power.	£47m	
Group			
Net finance costs <sup>2</sup>	20% - 25% higher year-on-year including additional debt to fund the AMP8 investment programme.	£244m	
Adjusted effective current tax rate	Adjusted effective current tax rate of nil due to "full expensing" and other accelerated capital allowances on our substantial capital investment programme.	0.1%	$\leftrightarrow$
Capital investment	Set to invest between £1.7 billion - £1.9 billion.	£1.7bn	
	2025/26 dividend of 126.02 pence, in line with our AMP8 policy of annual growth by CPIH.	121.71p	

2. Based on Oxford Economics April inflation forecast. Index-linked debt comprises around a quarter of our total debt.

3. 2025/26 dividend growth rate based on November 2024 CPIH of 3.53%.

## **REGULATED WATER AND WASTEWATER REVENUE**



## **RWWW PBIT RECONCILIATION**

	2024/25	2023/24	Variance V	/ariance	Core & other revenue	Bad debts	Price effects	Work volume increases & Other	Investing in the long-term	
	£m	£m	£m	%	£m	£m	£m	£m	£m	
Turnover	2,249.0	2,152.0	97.0	4.5	132.3			(35.3)		
Net Labour costs	(244.6)	(200.9)	(43.7)	(21.8)			(16.6)	(8.8)	(18.3)	
Net Hired and Contracted costs	(274.5)	(251.8)	(22.7)	(9.0)				(24.0)	(9.9)	11.2
Power	(192.0)	(283.0)	91.0	32.2			91.0			
Bad debt	(34.5)	(27.3)	(7.2)	(26.4)		(7.2)				
Other costs	(323.4)	(291.9)	(31.5)	(10.8)			(15.1)	0.5	(19.2)	2.3
Net Opex	(1,069.0) (	1,054.9)	(14.1)	(1.3)		(7.2)	59.3	(32.3)	(47.4)	13.5
Infrastructure renewals expenditu	re <b>(148.5)</b>	(207.2)	58.7	28.3				35.3	23.4	
Depreciation	(445.7)	(410.3)	(35.4)	(8.6)					(35.4)	
PBIT	585.8	479.6	106.2	22.1	132.3	(7.2)	59.3	(32.3)	(59.4)	13.5

## **EBITDA<sup>1</sup>**

31 March 2024		31 March 2025	Variance	Variance
£m		£m	£m	%
889.9	Regulated Water and Wastewater	1,031.5	141.6	15.9
59.2	Business Services	47.5	(11.7)	(19.8)
25.6	Operating Services and Other	21.2	(4.4)	(17.2)
29.5	Green Power	22.7	(6.8)	(23.1)
4.1	Property Development	3.6	(0.5)	(12.2)
(9.2)	Corporate and other	(19.5)	(10.3)	(112.0)
0.2	Consolidation adjustments	(1.0)	(1.2)	(600.0)
940.1	Severn Trent Group	1,058.5	118.4	12.6

1. Earnings before interest, tax, depreciation and amortisation.

## **NET FINANCE COSTS**

		31 N	1arch 2024			31 M	March 2025
_	Income statement charge £m	Capitalised interest £m	Gross interest incurred £m		Income statement charge £m	Capitalised interest £m	Gross interest incurred £m
	160.1	69.6	229.7	Cash interest (including accruals)	163.7	103.1	266.8
	13.4	-	13.4	Net pension finance cost	10.3	-	10.3
	108.0	-	108.0	Inflation uplift on index-linked debt	69.9	-	69.9
	281.5	69.6	351.1		243.9	103.1	347.0

## **ADJUSTED EARNINGS PER SHARE**

31 March 2024 £m		31 March 2025 £m	Variance £m	Variance %
511.8	Profit before interest and tax	590.2	78.4	15.3
(281.5)	Net finance costs	(243.9)	37.6	13.4
(2.5)	Increase in expected credit loss on loan receivable	-	2.5	_
227.8	Adjusted profit before tax	346.3	118.5	52.0
(0.5)	Current tax in relation to prior years Tax at the adjusted effective rate of 0.1% (2024: 0.2%) Share of current year loss of joint venture	0.6 (0.4) (10.8)	5.6 0.1 (6.7)	112.0 20.0 (163.4)
218.2	Earnings for the purpose of adjusted basic and diluted earnings per share	335.7	117.5	53.8
274.9	Weighted average number of ordinary shares for basic earnings per share	299.5	24.6	8.9
79.4	Adjusted basic EPS (pence)	112.1	32.7	41.2

## **ADJUSTED NET DEBT**

31 March 2024 £m		31 March 2025 £m	Variance £m	Variance %
(783.5)	Bank loans	(784.7)	(1.2)	(0.2)
(7,357.9)	Other loans	(8,798.0)	(1,440.1)	(19.6)
(120.0)	Lease liabilities	(111.1)	8.9	7.4
951.4	Net cash and cash equivalents	1,044.8	93.4	9.8
29.8	Fair value accounting adjustments	23.1	(6.7)	(22.5)
19.7	Exchange on currency debt not hedge accounted	9.4	(10.3)	(52.3)
72.6	Loans receivable from joint ventures	71.2	(1.4)	(1.9)
(7,187.9)	Adjusted net debt	(8,545.3)	(1,357.4)	(18.9)

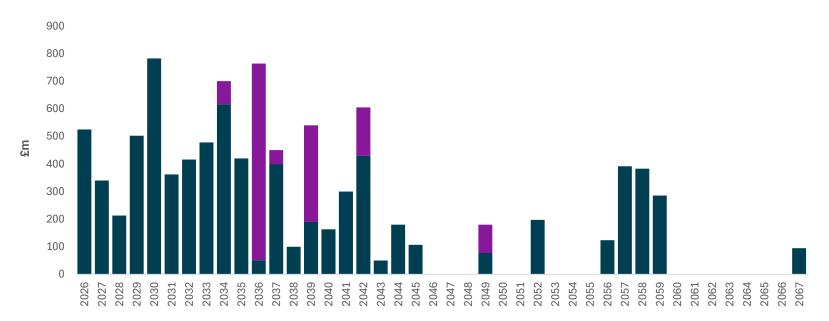
## FAIR VALUE OF DEBT<sup>1</sup>

31 March 2024		31 March 2025	Variance	Variance
£m		£m	£m	%
(788.7)	Floating rate debt <sup>2</sup>	(783.8)	4.9	0.6
(5,049.5)	Fixed rate debt	(6,096.8)	(1,047.3)	(20.7)
(1,957.9)	Index-linked debt	(1,703.4)	254.5	13.0
(7,796.1)		(8,584.0)	(787.9)	(10.1
951.4	Net cash and cash equivalents	1,044.8	93.4	9.8
72.6	Loans due from joint venture	71.2	(1.4)	(1.9
29.8	Fair value accounting adjustments	23.1	(6.7)	(22.5
19.7	Exchange on currency debt not hedge accounted	9.4	(10.3)	(52.3
(6,722.6)	Fair value of net debt	(7,435.5)	(712.9)	(10.6
(7,187.9)	Adjusted net debt (previous slide)	(8,545.3)	(1,357.4)	(18.9

1. The floating, fixed and index-linked debt classification above is shown before the impact of interest rate swaps or cross currency swaps

2. The floating rate debt excludes the overdraft amount as this is included within net cash and cash equivalents

## **DEBT MATURITY**



■ Debt ■ FY25 Funding

## **GEARING AND CREDIT RATINGS**

31 March 2024	Adjusted net debt/RCV	<b>31 March 2025</b> <sup>1</sup>
61.3%	Regulated Gearing	62.7%

	31 March 2024				31 March 2025
Severn Trent Water	Severn Trent Plc		Severn Trent Water	Severn Trent Plc	Outlook
Baa1	Baa2	Moody's	Baa1	Baa2	Stable
BBB+	BBB	Standard and Poor's	BBB+	BBB	Stable
BBB+	BBB	Fitch	BBB+	BBB	Stable

1. Based on Severn Trent Water Group regulated adjusted net debt of £8,487m (31 March 2024: £7,292m) and Hafren Dyfrdwy regulated adjusted net debt of £81m (31 March 2024: £66m) divided by Economic RCV of £13,657m being RCV after midnight adjustments in accordance with Ofwat guidance in IN25/02.