

SRO MINWORTH NORTHERN SECTION

Preliminary Market Engagement 2 Findings



PRELIMINARY MARKET ENGAGEMENT 2:

CONTEXT

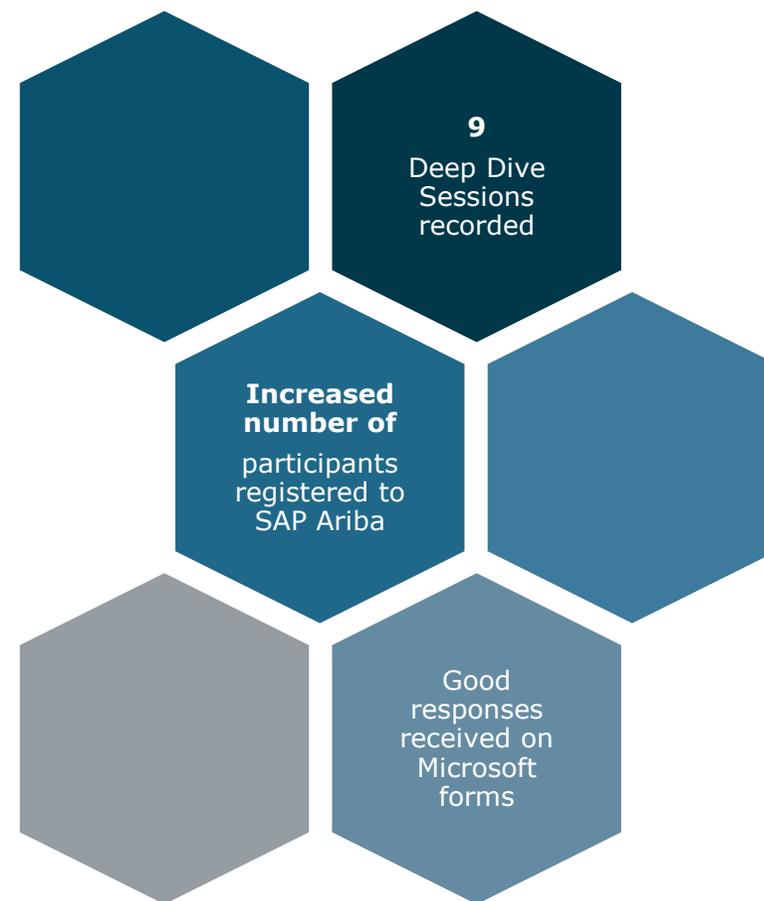
PURPOSE OF PME 2

The **purpose of PME 2** is to provide interested participants with an update from the previous market engagement (PME 1) in the below Deep Dives areas for the Severn Trent SRO Minworth (Northern Section) of the GUCT. Participants were able to access the PME 2 activity via the [Severn Trent landing page](#).

Recordings and **presentations** on the following **9 Deep Dive sessions** were created and shared via SAP Ariba:

1. Preliminary Market Engagement 1
2. GUCT SRO Delivery Model
3. Procurement Update
4. Programme Update
5. Early Contractor Involvement
6. Assets Update
7. Water Quality Update
8. Sustainability & Social Value (Part 1 & 2)
9. Innovation & Digital

Feedbacks to the Deep Dives were collected via **Microsoft forms**.



MS FORM SECTIONS AND QUESTIONS

In November 2025 we shared 9 Deep Dive session recordings and a Microsoft Form that included the following sections:

1. Supplier Details: Name, Address, Location, Contact Details
 2. Expressing Lot Preference – Minworth SRO Northern Section: After viewing PME 2 Deep Dive updates, participants were asked to select which Lot(s) they are expressing an interest in
 3. Lot 6: New Nitrate removal requirement: Do you have the technical capability in nitrate removal to improve water quality? Please indicate how this capability will be delivered?
- 4-12: Feedback towards the 9 Deep Dive sessions: Has this Deep Dive session provided the insight you were looking for? Do you require further information regarding the Deep Dive session?

WE ASKED...

SECTION 1: SUPPLIER DETAILS (GLOBAL VIEW)

- 1) Potential global supply chain: responses received from Europe, Asia, Africa, North America and Australia.
- 2) Compared to PME 1, there has been an increase in international participation
- 3) The majority of responses are from the UK



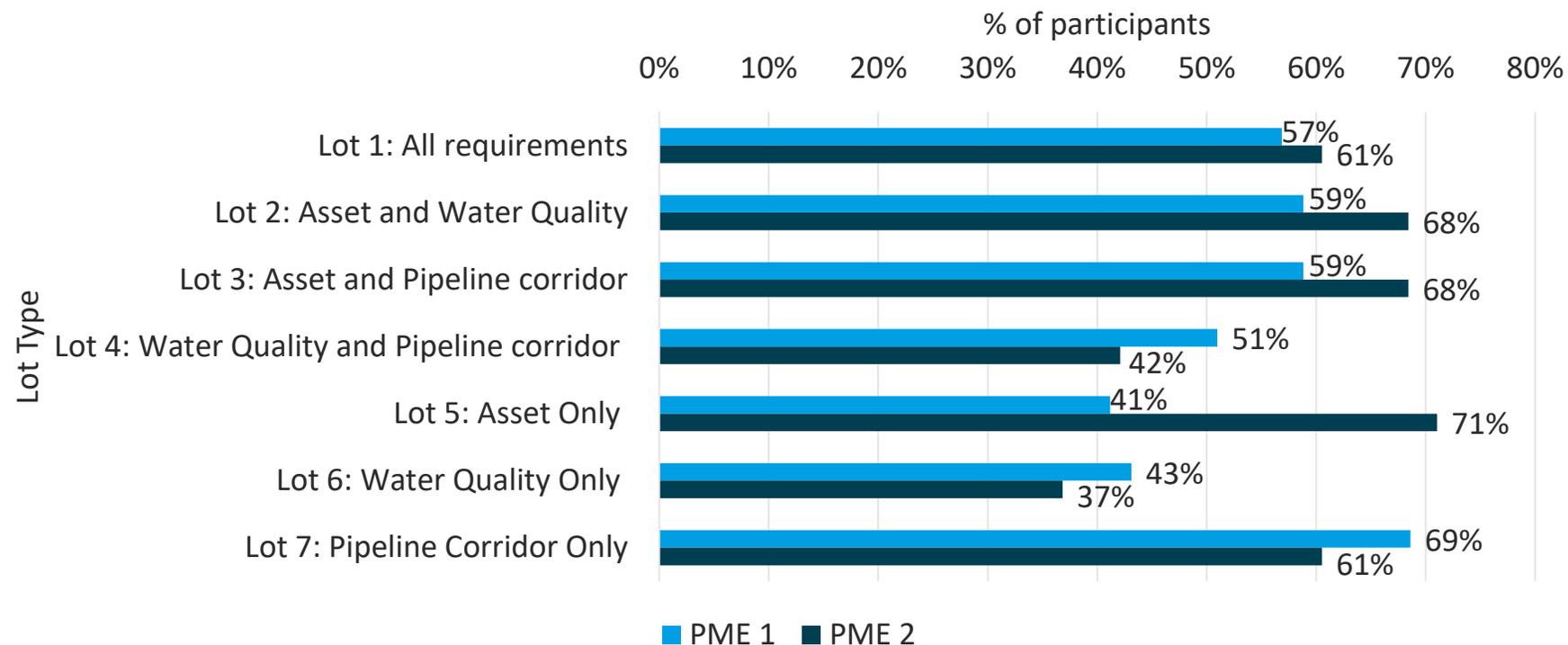
PME 1



PME 2

WE ASKED...

SECTION 2: EXPRESSING LOT PREFERENCE



- PME 2 results reveal a shift in Lot preferences: Lot 5 received the highest level of interest, whereas Lot 7 was most popular in PME 1.
- Lot 5 was the least popular in PME 1, while Lot 6 is now the least favoured in PME 2.
- Market response to Lotting approach displays market versatility and enables SVE to be creative in its procurement strategy.
- The indicated Lot preferences has helped informed the design of the lotting strategy for the next stage

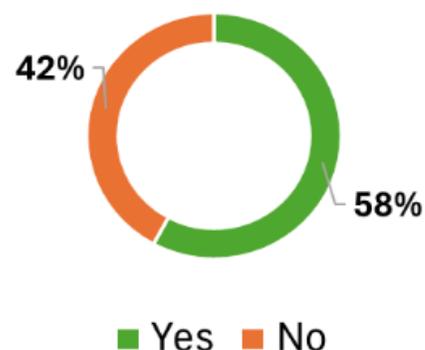
WE ASKED...

Section 3: New Nitrate removal requirement

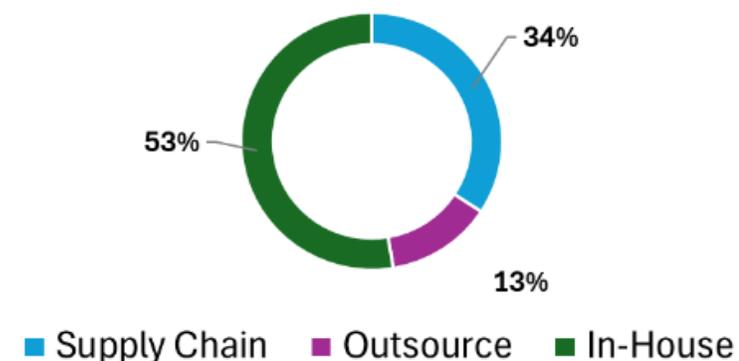
1) Do you have the technical capability in nitrate removal to improve water quality?

2) Please indicate how this capability will be delivered?

Does the participant have technical capability in nitrate removal to improve water quality?



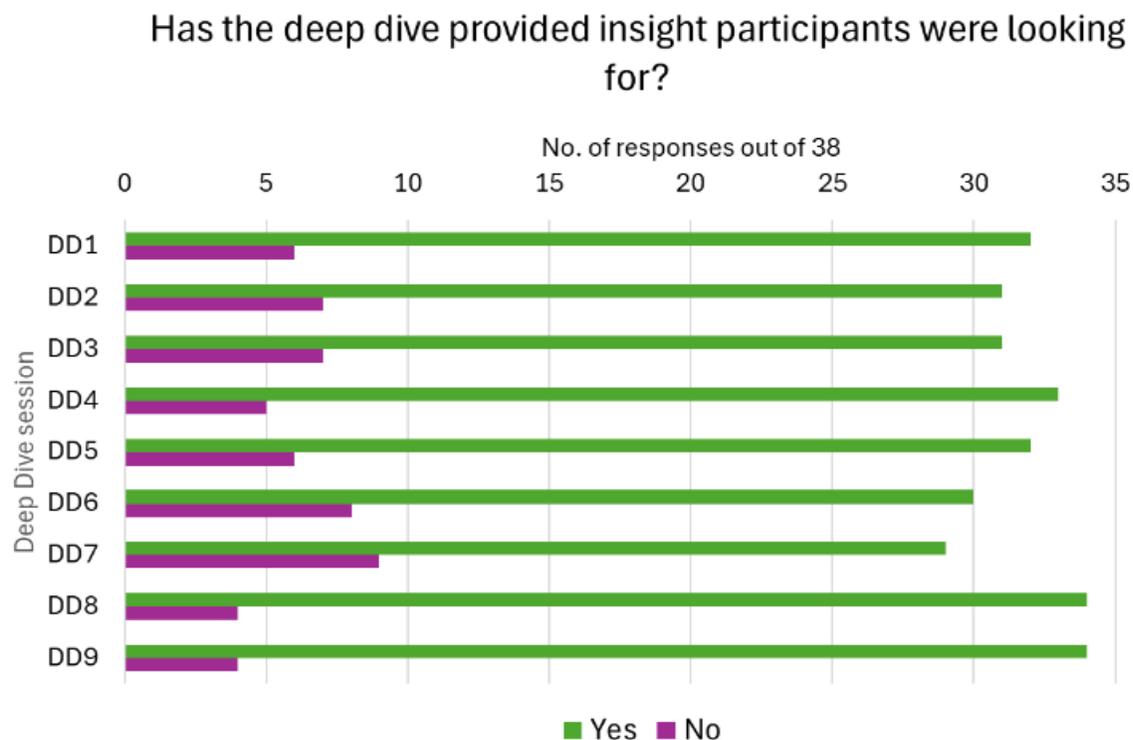
How will nitrate removal be delivered



- Out of MS Form respondents, 58% confirmed they have the technical capability for nitrate removal to improve water quality, while 42% reported no capability.
- Among those with capability, the majority (82%) plan to deliver this in-house, with the remainder (18%) relying on their supply chain.
- Findings highlight strong in-house expertise among capable suppliers but also reveal a significant capability gap for Lot 6 (Water Quality Only).

WE ASKED...

Section 4-12: Feedback on 9 Deep Dive sessions



Deep Dive Session	Topic Area
DD1	Preliminary Market Engagement 1
DD2	GUCT SRO Delivery Model
DD3	Procurement Update
DD4	Programme Update
DD5	Early Contractor Involvement
DD6	Assets Update
DD7	Water Quality Update
DD8	Sustainability & Social Value (Part 1 & 2)
DD9	Innovation & Digital

- The Deep Dive sessions generally provided the insights participants were seeking, as the majority of responses for each session were 'Yes.'
- While overall satisfaction was positive, the level of insight varied across topics.
- Participants were most satisfied with Deep Dives 8 and 9, which focused on Sustainability and Innovation, whereas Deep Dive 7 on Water Quality received the lowest satisfaction, suggesting this area may require further clarification or engagement.

PME UPDATE

PME 1 to PME 3 Overview

PME PROCESS

Completed

PME
1

Purpose : Establish the market and share high level plans and challenges

- Informal Preliminary Market Engagement
- PME Notice issued
- Market assessed

July/August
2025

Completed

PME
2

Purpose : Deep Dive Sessions on topics with participants

- Formal Preliminary Market Engagement
- We will consider all responses as part of PME 1, these will feed into questions for PME 2
- The following technical sessions will be taken into PME 2: PME 1, GUCT SRO Delivery Model, Procurement Update, Programme Update, Early Contractor Involvement (ECI), Assets (Pumps, plant, pipeline and outfall), Water Quality, Sustainability and Innovation (Digital)
- Timelines will be reiterated to ensure no misalignment

November
2025

Next Steps...

PME
3

Purpose: Look into commercial models

- Preparing PME 3 to be delivered post Phase 2 Consultation (April 2026)
- Look into commercial models
- Stakeholder information maturity level
- Mobilisation to Phase 2

TBC

THANK YOU