

Gate two query process

Strategic solution(s)	Grand Union Canal
Query number	GUC006
Date sent to company	12/12/2022
Response due by	14/12/2022

Query


Please provide detail of any market engagement that has taken place to date and a plan of future market engagement including indicative timescales, type of engagement and which type of organisations you are planning to engage with.

Solution owner response

Market engagement is an activity planned for the early part of gate three, as shown in figure 7.1 of the gate 2 submission. Annex E1 provides details of the procurement strategy to date, including key next steps for market engagement.

The scheme includes the potential appointment of a Competitively Appointed Provider (CAP). We will engage with potential investors and contractors early in 2023, in order to gain insight into the attractiveness of the project to prospective bidders. In Annex E1, section 6 discusses potential next steps including how engagement will be used to test issues such as:

- How insight could be gained as to the attractiveness of the project to prospective bidders
- How a potential CAP would engage with the Trust and interface with their existing operating assets
- perspective on where project risks are best placed.

Date of response to RAPID	14/12/22
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